

SERVICES OVERVIEW

Program & Project Management: Best Practices, Better Results

"Clarion worked very closely with our people and ensured that the [project management] methodology was clear and usable and worked within a healthcare context. Our project managers are now able to compete with the best."

Tony Carroll, Director ICT Services, Health Service Executive, Eastern Region

"We greatly value the contribution made by Clarion in helping us to achieve greater transparency and operational control of key organisational projects"

Paul O'Callaghan, CIO Worldwide Technical Operations, PepsiCo

Statistics are shocking. According to market analysts, 50% of projects fail to meet business objectives and 90% of all projects are delivered late. Failure to execute IT or business projects successfully is resulting in slower time to market, increased costs and loss of competitive advantage.

At Clarion Consulting we believe that sustainable competitive advantage stems from a strong project management capability and our business strategy is reflected by the fact that progressive organisations are now committing a larger proportion of resources to managing projects rather than operations.

Our portfolio of services is built around the concept of project management maturity – a measure of the ability of an organisation to effectively manage its projects. We believe that the level of project management maturity has a significant influence on a company's overall performance. Indeed, research has shown that investing in project management skills and expertise will lead to greater organisational agility and ultimately greater business success.

What specific services does Clarion Consulting offer?

Clarion Consulting can offer a full suite of flexible Program & Project Management services, designed to move companies up the project management maturity ladder.

- **Project Management Methodologies and Frameworks** – helping clients to implement best practice in project

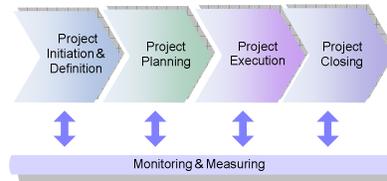
management, using proven frameworks and methodologies which deliver tangible results, time after time.

- **Project Healthchecks** – specifically designed to independently assess all aspects of your projects, with a view to identifying risks endangering project success and devising mitigation plans.
- **Project Management Maturity Assessment** – assessing project management processes, people, organisation and tools to evaluate your level of project management maturity and develop a roadmap for climbing the maturity ladder.
- **Project Management Office Design & Implementation** – helping clients to design and implement a PMO, appropriate to their organisation to facilitate consistent project success.
- **Project Portfolio Management** – providing the tools to scope, plan, schedule and manage projects/resources across a portfolio or enterprise.
- **Project Management Training and Mentoring** – delivering focused workshops on "hard" and "soft" skills combined with a program of client coaching in a practical hands-on environment
- **Project Resourcing** – providing experienced Program and Project Managers for short-term or long-term assignments



"80% of organisations report a lack of project management capabilities as being key workforce issues." – Meta Group

Using cross-sectoral experience gathered over many years, we have developed our own implementation methodology and training techniques which deliver consistent results.



Before embarking on any assignment, we ensure that we have an in-depth understanding of the client's operational environment and organisational culture, factors which can affect project outcomes significantly.

Our project management mentoring program provides a uniquely practical environment for skills transfer, tailored to the needs of the individual.

Clarion Consulting has partnered with PlanView, the market leader in project portfolio management software to provide clients with an end-to-end solution, across all projects and functions.

Why choose Clarion Consulting's Program & Project Management services?

- **We only use Project Managers with proven ability to deliver**

The key to our success in delivering quality project management services is the exclusive use of senior project managers with a proven track record in consistent service delivery. We bring a wealth of hands-on experience and can address real-world project issues for participants.

- **We adopt a practical, hands-on approach**

We combine accepted standards and best practices with our experience of real-world, complex projects to provide practical project toolkits to customers.

- **We develop employee skillsets**

Clarion Consulting considers knowledge transfer to customers as a crucial element in delivering quality services. Our experienced Project Managers will ensure that customers are engaged fully at each stage of the engagement.

- **We help organisations gain improved project capability**

We use our proven frameworks and toolkits to help organisations advance their project management maturity levels through implementing project management methodologies, establishing PMOs and managing project investments at portfolio level.



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