

SERVICES OVERVIEW

IT Consulting: Enabling Organisational Agility

"Clarion worked very closely with our people and ensured that the [project management] methodology was clear and usable and worked within a healthcare context. Our project managers are now able to compete with the best."

Tony Carroll, Director ICT Services, Health Service Executive, Shared Services Eastern Region

Information Technology should support and enable business improvements thereby building organisational agility. At Clarion Consulting, our team of experienced consultants combine business and technical knowledge to provide a full suite of IT consultancy services, designed to improve performance and increase competitive advantage.



What type of IT Consulting services does Clarion offer?

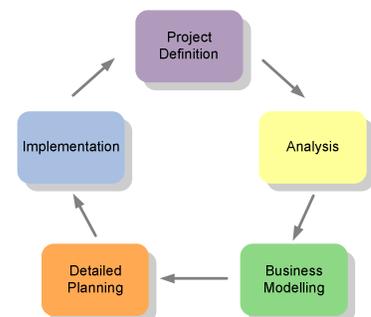
Clarion Consulting can offer a full suite of flexible IT consulting services including:

- **IT Strategy** – achieving close alignment of IT with key business objectives and examining the entire IT organisation encompassing structure, services, architecture, policies and processes.
- **IT Governance** – helping companies to implement accountability models, measure Return on Investment in IT projects and ensure full adherence to the regulatory environment.
- **Strategic Outsourcing** – examining alternative IT delivery models and advising on outsourcing policies and methodologies

- **Program and Project Management** – helping project-dependent clients to establish and implement proper project management frameworks and methodologies
- **Program/Project Management Office Set-up** helping clients to establish best-practice operations and program/project management practices
- **Project Management Mentoring** – coaching clients in a practical hands-on environment and actively engaging in project management skills transfer

How does Clarion's approach differ from other consultancy firms?

At Clarion, we recognise that every business requires an IT delivery model that is flexible and can meet current and future needs. Our multi-layered approach involves systematic examination and audit of IT organisational structure with one goal in mind – close alignment with business objectives.



Our services are designed with a strong focus on delivery.



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The process starts with setting clear and achievable objectives and ends with deployment of practical solutions which add true business value to the organisation.

We take a flexible approach to assignments and are happy to use customer resources to complete parts of assignments where this is feasible. In addition, we place strong emphasis on skills transfer and proactively work with client to share our skills, knowledge and expertise as part of any consultancy project.

What are the benefits of using our IT consulting services?

Close Alignment of Business & IT

We help clients to map their IT strategy onto business objectives, ensuring that technology supports business processes that lead to greater operational efficiencies and improved customer service.

Optimal Use of Scarce Resources

At a time when IT managers are under increasing pressure to justify headcount or technology investment, we provide clear cost/benefit analysis and help clients to make optimal use of scarce resources.

Better Decision-Making

Our systematic approach provides for more informed decision-making which reduces business risk. IT consulting helps to plot a course towards greater operational control and management.

Enabling the Agile Enterprise

We work closely with our customers to improve operational efficiency and obtain competitive advantage through the re-engineering of business processes and the deployment of practical IT solutions. We are committed to developing a deep understanding of all aspects of our customers' business and we implement innovative, practical solutions to real business issues.

We combine technical and business acumen to create customised solutions, designed to add real value and increase organisational agility.

Our organisation is **services-led** with a strong focus on project delivery. We employ a team of experienced Business and IT professionals and service medium to large organisations. We have a rapidly expanding blue chip customer base in both private and public sectors.

Our business ethos is one of **partnership** with customers. We believe that **flexibility** in the design and implementation of business solutions is critical to any successful partnership. We openly share our project methodologies and frameworks and actively encourage customers to use our expertise to increase the skill sets of their own staff.



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